

UP INTERNATIONAL WEEK 2026

# CALL FOR PROPOSALS

## SEMINARS DELIVERED IN ON-SITE, VIRTUAL, AND HYBRID MODALITIES

Universidad del Pacífico (UP) is a private, non-profit institution founded in 1962 by a group of Peruvian entrepreneurs with the support of the Society of Jesus. Throughout its history, UP has established itself as the leading university in Peru in the fields of economics, management, administration, and public policy. It is widely recognized as one of the most prestigious higher education institutions in Latin America within its areas of specialization.

International Week is an annual academic event jointly organized by the School of Public Management (EGP) and Pacifico Business School (PBS) of Universidad del Pacífico. Its purpose is to complement and enrich the academic training of our master's students through specialized seminars delivered by internationally recognized faculty members.

### RESPONSIBILITIES OF SELECTED INTERNATIONAL FACULTY

Selected international faculty members will be responsible for:

- Preparing and delivering a 16-hour academic seminar (Monday to Friday) in Spanish, according to the schedule assigned by the Graduate School.
- Designing and implementing the course assessment methods (exams, projects, case analyses, group assignments, among others).
- Participating in the academic and integration activities scheduled during International Week.

### COMPENSATION

**TEACHING FEE PER ACADEMIC HOUR: USD 150.00 (BEFORE WITHHOLDINGS)**

**TOTAL COMPENSATION PER 16-HOUR SEMINAR: USD 2,400.00 (BEFORE TAXES)**

### TAX WITHHOLDINGS FOR NON-RESIDENT FACULTY MEMBERS

- **10%**, if a Double Taxation Avoidance Agreement applies and a valid Certificate of Tax Residence is submitted.
- **24%**, if no such agreement applies.

Payment will be made via international bank transfer within a maximum of 30 business days after the completion of the seminar.

## STUDENT PROFILE

Participants may include master's students from:

- School of Public Management
- Pacífico Business School

Each seminar is expected to **have a minimum of 20** and a maximum of **45 enrolled students**.

## ON-SITE, VIRTUAL, AND HYBRID MODALITIES

In 2026, International Week will be conducted in on-site, virtual, and hybrid modalities.

If the proposal is accepted, Universidad del Pacífico will cover the following expenses:

- Teaching fees (USD 150 per hour, net of applicable taxes)
- Accommodation in Lima (6–7 nights)
- Daily meals and local transportation during the stay
- Airport–hotel–airport transfers
- Round-trip economy-class airfare
- Travel insurance (Assist Card)
- Academic and integration activities with the university community

## VIRTUAL PLATFORMS

Courses will be delivered using the following institutional platforms:

- **Microsoft Teams**
- **Blackboard Learn**

## REQUIREMENTS

To complete your application, please include the following documents:

- Master's degree (mandatory)
- Ph.D. / Doctoral degree (optional)
- Curriculum Vitae (including teaching experience)
- Seminar proposal (download the syllabus template provided by the Graduate School)
- Proof of Spanish language proficiency (required only for non-native Spanish speakers)

Once your application has been submitted, Universidad del Pacífico will forward your portfolio to the academic authorities. You will be informed whether your proposal has been accepted by **mid-March**.

APPLICATION DEADLINE

Applications will be accepted

**UNTIL FEBRUARY 8, 2026**

For further information, please contact us:

**Claudia Vásquez** | Postgraduate International Relations Coordinator

[ori.postgrado@up.edu.pe](mailto:ori.postgrado@up.edu.pe)